



# 2022 Sovos Education Course Catalog

Register at [shop.sovos.com/catalog](https://shop.sovos.com/catalog)



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# What's New?

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- We are adding live in-person seminars in addition to our virtual schedule this year!
- Learn about the Group Capital Calculation in this new course for 2022. The background, scope and specifics related to preparing this new filing for insurance groups will be presented.

# Short Courses?

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- Short webinars on current accounting topics will be scheduled throughout the year - find them at [shop.sovos.com/catalog](https://shop.sovos.com/catalog).
- Examples of past short courses:
  - Annual Statement Changes
  - DAC & Premium Deficiency Reserves
  - Healthcare Receivables
  - Overview of the 831(b) Election
  - Life GAAP Long Duration Contracts
  - Overview of AVR/IMR
  - Captive 101

# Special Offers

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- **Bundle Pricing** discounts available for certain courses that complement each other. The individual course descriptions identify eligible courses.
- **\$300 Group Discount** per person after the first two pay full price on seminars over 4 hours
- **Software clients receive \$100 off** courses over 4 CPE hours with voucher code
- **Free Handbook Web Access** for one year for Annual Statement Preparation webinar attendees

Exclusions may apply and voucher codes expire 12/31/2022. Please see our website for details.



# Private Seminars

Have a group that would benefit from training? Consider a private seminar.

You can select from any of our off-the-shelf courses or tailor an agenda to your team's needs. We work with your schedule and use your company financials for illustration.

As each group's training needs are different, our pricing depends on the class size, total number of hours, and other requirements.

We will be happy to answer your questions about a private seminar. Call us at **678-981-7053** or email [StatEducationServices@sovos.com](mailto:StatEducationServices@sovos.com).

# Annual Statement Handbooks

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The Sovos handbooks are the most comprehensive manuals in the insurance industry for Annual Statement and Federal Income Tax preparation, accounting guidance and statutory accounting theory.

You and your staff will save valuable time preparing the Annual Statement as well as keeping up with the latest NAIC changes.

Our in-house experts update the handbooks periodically throughout the year for significant guidance changes. Digital and print versions are available for Life, Property and Casualty or Health.

Order your handbook [here!](#)

# SOVOS

## 2022 Insurance Regulatory Summit

[Register Here](#)

**WHEN**  
**Sept. 12-15**

**WHERE**  
**Orlando, FL**

**EDUCATION SESSIONS:**  
**\$500 per session**

**PRODUCT TRAINING & INDUSTRY UPDATES:**  
**\$1,500**



Educational content backed by over 50 years' experience in the insurance industry



Networking with industry peers



The chance to earn CPE credits



Expertise on insurance-specific accounting and financial reporting software



Interacting with industry experts

See page 30 for hotel reservation details

# 2022 Schedule - All Insurance Types

Title	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Federal Income Tax Accounting and Reporting	June 16-17 Virtual			Sep. 8-9 Virtual		Nov. 1-2 Virtual	Dec. 14-15 Virtual
Group Capital Calculation						Nov. 7 Virtual ----- Nov. 14 Orlando**	Dec. 8 Virtual
Update on Accounting and Financial Reporting				Sep. 14-15 Orlando**	Oct. 6-7 Virtual	Nov. 3-4 Virtual ----- Nov. 14 Orlando ----- Nov. 28-29 Virtual	Dec. 19-20 Virtual

See page 27 for in-person seminar hotel information

\* A discounted bundle is available

\*\* Insurance Regulatory Summit Session

# Courses for All Insurance Types

## **Federal Income Tax Accounting and Reporting for Insurance Companies**

Learn how to account for and report the Federal income tax consequences for insurance companies on both a GAAP and statutory basis. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting

Tuition: \$1,525

## **Group Capital Calculation**

Learn about the NAIC Group Capital Calculation regulation in this new course. The background, theory and scope of the calculation will be presented. There will also be a discussion on the process of completing the calculation.

CPE: 4 hours in Accounting

Tuition: \$740

## **Update on Accounting and Financial Reporting**

Learn about the new accounting and reporting changes for 2022 and beyond. Other developments impacting insurance finance professionals will also be addressed.

CPE: 7 hours in Accounting

Tuition: \$1,125

*\*This course is not eligible for discounts*

# 2022 Property and Casualty Schedule

Title	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Accounting and Financial Reporting	June 20-24 Virtual			Sep. 19-23 Virtual	Oct. 17-21 Virtual	Nov. 16-18 Orlando	Dec. 12-16 Virtual
Annual Statement Preparation	June 13-17 Virtual			Sep. 12-13 Orlando** ----- Sep. 26-30 Virtual		Nov. 14-17 Orlando	Dec. 12-16 Virtual
Federal Income Taxation for Nonlife Insurance Companies	June 21-24 Virtual	July 18-21 Virtual			Oct. 24-27 Virtual		Dec. 6-9 Virtual
Financial Analysis				Sep. 7-9 Virtual			Dec. 5-8 Virtual
Financial Planning and Analysis	June 13-15 Virtual		Aug. 29-31 Virtual				
Financial Reporting for Non-Financial Managers				Sep. 7-9 Virtual			
Investment Accounting and Reporting for P&C and Health Insurers	June 27-29 Virtual			Sep. 26-27 Virtual		Nov. 30-Dec. 2 Virtual	

See page 27 for in-person seminar hotel information \* A discounted bundle is available \*\* Insurance Regulatory Summit Session

# 2022 Property and Casualty Schedule

Title	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Loss Reserve Analysis for Non-Actuaries			Aug. 23-25 Virtual			Nov. 17-18 Orlando*	
Overview of Statutory Financial Reporting	June 14-15 Virtual		Aug. 8-9 Virtual		Oct. 20-21 Virtual		Dec. 1-2 Virtual
Reinsurance 1: The Fundamentals	June 20-23 Virtual			Sept. 19-22 Virtual		Nov. 15-16 Orlando*	
Reinsurance 2: Beyond the Fundamentals	June 27-29 Virtual				Oct. 3-5 Virtual	Nov. 17-18 Orlando*	
Risk-Based Capital				Sept. 30 Virtual		Nov. 14 Orlando	Dec. 13 Virtual
Schedule P Preparation			Aug. 15-17 Virtual			Nov. 15-16 Orlando*	
Statutory Accounting Principles		July 11-14 Virtual			Oct. 17-20 Virtual		

See page 27 for in-person seminar hotel information \* A discounted bundle is available \*\* Insurance Regulatory Summit Session

# Property and Casualty Courses

## Accounting and Financial Reporting

Receive a comprehensive orientation to P&C insurance accounting and financial reporting – statutory and U.S. GAAP.

CPE: 20 hours in Accounting

Tuition: \$2,175

## Annual Statement Preparation

Learn how to prepare of the P&C Annual Statement! We are offering this course several times during the year in a variety of delivery methods and course lengths. See the website for details.

CPE: 16 to 28 hours in Accounting

Tuition: See website for individual rates

## Federal Income Taxation for Nonlife Insurance Companies

Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return. This seminar is part of a discounted bundle – see website for details.

CPE: 16 hours in Taxes

Tuition: \$1,975

# Property and Casualty Courses

## Financial Analysis

Learn how to analyze P&C insurance company financial statements.

CPE: 15 hours in Accounting

Tuition: \$1,825

## Financial Planning and Analysis

Learn the financial planning, forecasting, and analysis process for P&C companies.

CPE: 12 hours in Accounting

Tuition: \$1,675

## Financial Reporting for Non-Financial Managers

Learn key elements of statutory and GAAP financial statements for P&C insurers.

CPE: 13 hours in Accounting

Tuition: \$1,725

## Investment Accounting and Reporting for P&C and Health Insurers

Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

# Property and Casualty Courses

## Overview of Statutory Financial Reporting

Learn about P&C insurance and key industry accounting concepts used in the industry, lines of business and terminology, contents of the NAIC Annual Statement, and accounting for premiums, losses and expenses.. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting

Tuition: \$1,475

## Reinsurance 1: The Fundamentals

Learn about the characteristics and functions of the five traditional forms of P&C reinsurance, including their accounting and reporting requirements and financial statement impact. Take the bundle with Reinsurance 2 for a discounted rate.

CPE: 14 hours in Accounting

Tuition: \$1,775

## Reinsurance 2: Beyond the Fundamentals

Learn about the more complex P&C reinsurance contract features and accounting issues, and study examples of actual reinsurance contracts. Take the bundle with Reinsurance 1 for a discounted rate.

CPE: 12 hours in Accounting

Tuition: \$1,675

# Property and Casualty Courses

## Loss Reserve Analysis for Non-Actuaries

Learn how to interpret trends in loss data, techniques used to estimate ultimate loss costs, and to evaluate P&C reserve adequacy. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

## P&C Risk-Based Capital

Gain a perspective of the NAIC P&C Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analysis.

CPE: 4 hours in Accounting

Tuition: \$740

## Schedule P Preparation

Learn how to complete Schedule P of the Annual Statement and understand its analytic value. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

# Property and Casualty Courses

## Statutory Accounting Principles

This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations.

CPE: 14 hours in Accounting

Tuition: \$1,775

# 2022 Life Schedule

Title	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Accounting and Financial Reporting	June 27- July 1 Virtual		Aug. 22-26 Virtual	Sep. 26-30 Virtual			Dec. 5-9 Virtual
Actuarial Concepts for Non-Actuaries	June 23-24		Aug. 16-19 Virtual	Sep. 21-23 Virtual		Nov. 17-18 Orlando	
Annual Statement Preparation	June 13-17 Virtual			Sep. 12-13 Orlando**		Nov. 15-17 Orlando	Dec. 12-16 Virtual
Derivative Accounting and Reporting				See website for dates			
Federal Income Taxation for Life Insurance Companies		July 18-20 Virtual			Oct. 24-26 Virtual		Dec. 6-8 Virtual
GAAP for Life Insurance Companies	June 6-8 Virtual						Dec. 6-8 Virtual

See page 27 for in-person seminar hotel information \* A discounted bundle is available \*\* Insurance Regulatory Summit Session

# 2022 Life Schedule

Title	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Investment Accounting and Reporting			Aug. 30- Sep. 2 Virtual			Oct. 31- Nov. 2 Virtual	
Overview of Statutory Financial Reporting	June 22-24 Virtual		Aug. 9-11 Virtual		Oct. 17-19 Virtual	Nov. 29- Dec. 1 Virtual	
Principle-Based Reserves				Sept. 7 Virtual			Dec. 5 Virtual
Reinsurance	June 27- July 1 Virtual		Aug. 30- Sep. 1 Virtual			Nov. 17-18 Orlando ----- Nov. 30- Dec. 2 Virtual	
Risk-Based Capital					Oct. 3-5 Virtual	Nov. 15-16 Orlando	Dec. 14-16 Virtual
Statutory Accounting Principles		July 11-14 Virtual			Oct. 17-20 Virtual		

See page 27 for in-person seminar hotel information \* A discounted bundle is available \*\* Insurance Regulatory Summit Session

# Life Courses

## Accounting and Financial Reporting

Receive a thorough orientation to life insurance fundamentals and the framework of both statutory and GAAP accounting for Life insurers. More experienced participants will receive a concise refresher on these concepts.

CPE: 20 hours in Accounting

Tuition: \$2,175

## Life Actuarial Concepts for Non-Actuaries

Gain a perspective of the actuarial impact on U.S. GAAP and statutory financial statements. Our course materials emphasize obtaining simple, conceptual knowledge of actuarial concepts rather than detailed calculations.

CPE: 14 hours in Accounting

Tuition: \$1,775

## Annual Statement Preparation

Gain a comprehensive understanding of life insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Blue Book).

CPE: 20 hours in Accounting

Tuition: \$2,175

# Life Courses

## Derivative Accounting and Reporting

Learn statutory, U.S. GAAP, and International (IFRS) accounting and reporting for derivatives as well as common uses of derivatives by insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

## Federal Income Taxation of Life Insurance Companies

Review the nature and structure of life Federal income taxation and apply the specialized insurance knowledge necessary to complete or review Form 1120-L. You will complete class exercises to provide hands-on preparation of various tax return components.

CPE: 12 hours in Taxes

Tuition: \$1,775

## GAAP for Life Insurance Companies

Become familiar with key U.S. GAAP accounting and reporting concepts for life and annuity products and gain an understanding of some more complex applications of GAAP guidance including changes to product accounting from new GAAP guidance on targeted improvements to be implemented in 2023 for public insurers and 2025 for non-public insurers.

CPE: 14 hours in Accounting

Tuition: \$1,775

# Life Courses

## Investment Accounting and Reporting

Learn the statutory and GAAP accounting and reporting for investments of Life insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 14 hours in Accounting

Tuition: \$1,775

## International Financial Reporting Standards (IFRS)

Customize a program that acquaints your team with key International Financial Reporting Standards (IFRS) for insurers. This course is offered as a private seminar only. Contact [StatEducationsServices@sovos.com](mailto:StatEducationsServices@sovos.com) for more information.

## Life Reinsurance

Learn about the forms of reinsurance used by life insurance companies, uses of reinsurance, risk transfer, and the U.S. GAAP and statutory accounting and financial reporting requirements for reinsurance transactions.

CPE: 12 hours in Accounting

Tuition: \$1,675

# Life Courses

## Life Risk-Based Capital

Gain a perspective of the NAIC Life Risk-Based Capital calculation. We will discuss the various categories of RBC risks, calculations of the authorized control level RBC and total adjusted capital, and other miscellaneous RBC analyses.

CPE: 12 hours in Accounting

Tuition: \$1,675

## Overview of Statutory Financial Reporting

Learn about Life insurance, key accounting concepts used in the industry, lines of business, contents of the NAIC Annual Statement and interrelationships between many pages, schedules and exhibits. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

## Principle-Based Reserves

Gain a perspective of the PBR regulations for life insurers. We will discuss several of the important issues for various types of products impacted by PBR in life insurance companies.

CPE: 4 hours in Accounting

Tuition: \$740



# Life Courses

## Separate Accounts

Customize a program that acquaints your team with separate account products and accounting and financial reporting for separate accounts. This course is offered as a private seminar only. Contact [StatEducationsServices@sovos.com](mailto:StatEducationsServices@sovos.com) for more information.

## Statutory Accounting Principles

This review of Statement of Statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations.

CPE: 14 hours in Accounting

Tuition: \$1,775

# 2022 Health Schedule

Title	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Annual Statement Preparation	May 16-20 Virtual				Sept. 12-13 Orlando**			
Derivative Accounting and Reporting					See website for dates			
Federal Income Taxation for Nonlife Insurance Companies		June 21-24 Virtual	July 18-21 Virtual			Oct. 24-27 Virtual		Dec. 6-9 Virtual
Investment Accounting and Reporting for P&C and Health Insurers		June 27-24 Virtual			Sept. 26-27 Virtual		Nov. 30- Dec. 2 Virtual	
Overview of Statutory Financial Reporting	May 24-25 Virtual						Nov. 28- 29 Virtual	
Statutory Accounting Principles			July 11-13 Virtual			Oct. 17-19 Virtual		

See page 27 for in-person seminar hotel information

\* A discounted bundle is available

\*\* Insurance Regulatory Summit Session

# Health Courses

## Annual Statement Preparation

Gain a comprehensive understanding of health insurance fundamentals, statutory accounting and reporting concepts, and the purposes and contents of the NAIC Annual Statement (Orange Book).

CPE: 20 hours in Accounting

Tuition: \$2,175

## Derivative Accounting and Reporting

Learn statutory, U.S. GAAP, and International (IFRS) accounting and reporting for derivatives as well as common uses of derivatives by insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

## Federal Income Taxation for Nonlife Insurance Companies

Learn to identify and calculate book/tax differences unique to nonlife insurance companies for use in preparation of the Federal income tax return. This seminar is part of a discounted bundle – see website for details.

CPE: 16 hours in Taxes

Tuition: \$1,975

# Health Courses

## **Investment Accounting and Reporting for P&C and Health Insurers**

Learn statutory and GAAP accounting and reporting for investments of P&C and Health insurers. This seminar is part of a discounted bundle – see website for details.

CPE: 12 hours in Accounting

Tuition: \$1,675

## **Overview of Statutory Financial Reporting**

Receive an introduction to the Health Annual Statement and key HMO/Health insurance industry accounting concepts. This seminar is part of a discounted bundle – see website for details.

CPE: 8 hours in Accounting

Tuition: \$1,475

## **Statutory Accounting Principles**

This review of Statement of statutory Accounting Principles (SSAPs) will include key accounting concepts, significant interpretations, disclosure requirements, and other reporting considerations.

CPE: 12 hours in Accounting

Tuition: \$1,675

# Hotel Information for In-Person Seminars

## Insurance Regulatory Summit

### September 12-16 – Orlando

JW Marriott Orlando Bonnet Creek

14900 Chelonia Parkway

Orlando, Florida, USA 32821

Phone: 407-919-6300

Room Rate: \$212.00

Reservation Cutoff: Wednesday, August 10, 2022

### November 14-19 – Orlando

Loews Sapphire Falls Resort

6601 Adventure Way

Orlando, Florida, USA 32819

Phone: 407-503-5000

Room Rate: \$179.00

Reservation Cutoff: Monday, October 24, 2022

When making reservations, indicate you will be attending a Sovos event to receive the contracted room rate. Hotel transportation and meals are not included, except for continental breakfast each seminar morning and lunch on the first day of seminars. See the [Insurance Regulatory Summit](#) Agenda about meals during this event in September.

# COVID Statement for In-Person Seminars

Given the evolving nature of the COVID-19 pandemic, Sovos has not yet made a determination as to health and safety requirements for attendees to participate in our in-person seminars.

Within a reasonable time period in advance of the seminar, Sovos will consider applicable legal requirements (if any) and guidance from public health authorities to determine its policy with respect to attendance at the seminar.

Sovos will provide notice of its policy to all seminar attendees. By registering, attendees are agreeing to whatever reasonable policy we may impose.

# CPE Information



Sovos Compliance LLC is registered with the **National Association of State Boards of Accountancy (NASBA)** as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website:

[www.nasbaregistry.org](http://www.nasbaregistry.org)

## State Sponsorships:

Per the **California Board of Accountancy Regulations**, our courses follow the provider requirements for continuing education as outlined in sections 88.1 and 88.2.

We have registered with the **Texas State Board of Public Accountancy** and the **New Jersey State Board of Accountancy** as a CPE sponsor. This registration does not constitute an endorsement by the board as to the quality of our CPE program.

# Available Upon Request

Interested in other content? Unable to find a course that exactly meets your needs? We have a library of topics which are available upon special request that include:

Pricing & Ratemaking

Key Performance Indicators

Separate Accounts

Foreign Tax Overview

Life Financial Planning & Analysis

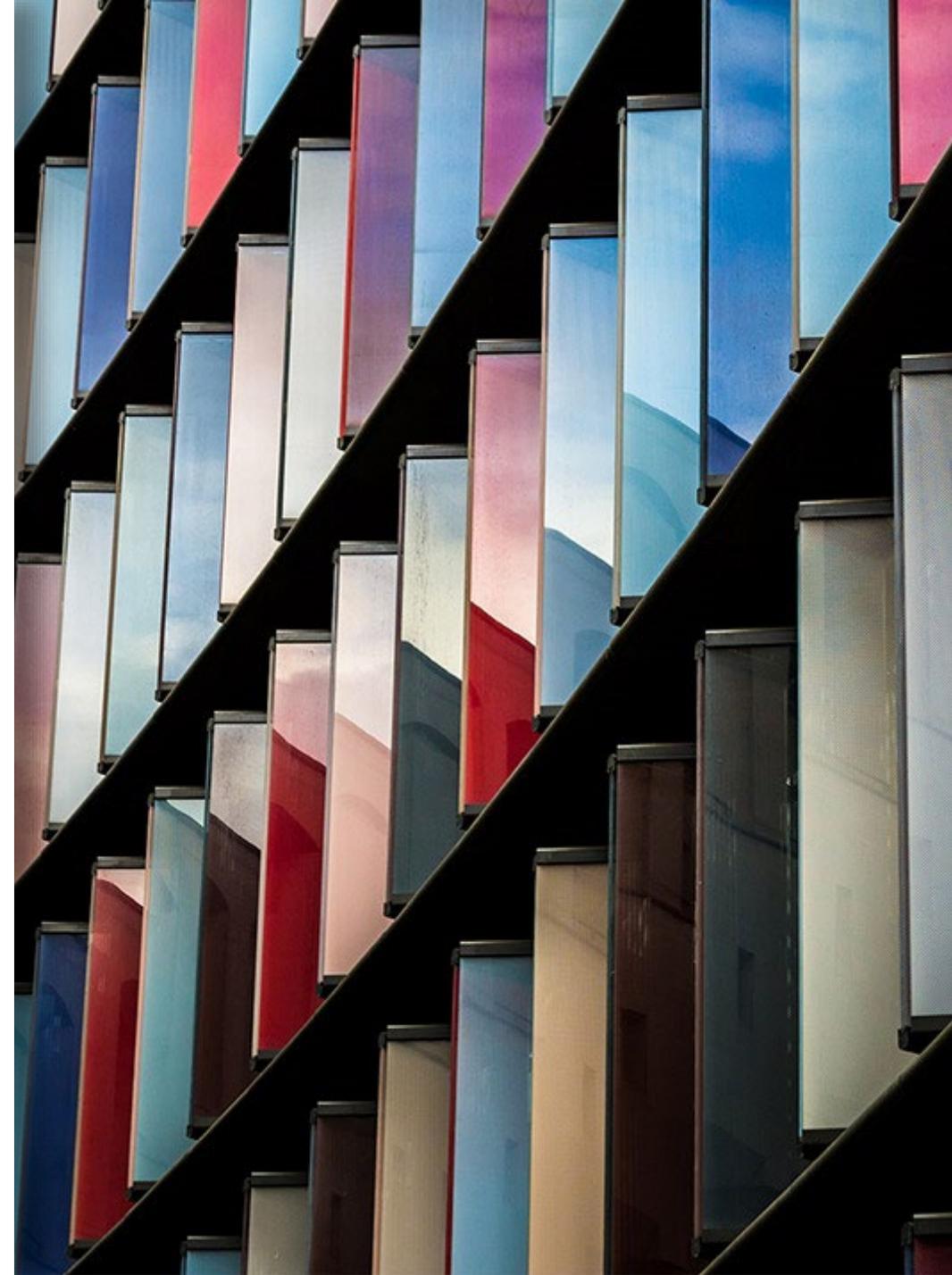
Implementation of the Model Audit Rule

Captive Insurance Related Content

International Financial Reporting System

Health Care Receivables Supplement

We'd love to talk to you about your specific interests!



# Cancellations, Refunds & Contact

Please see our full Cancellation and Refund policies at:  
[shop.sovos.com/pages/cancellation-and-refund-policies](https://shop.sovos.com/pages/cancellation-and-refund-policies)

Contact Info:

 [shop.sovos.com/catalog](https://shop.sovos.com/catalog)

 678-981-7053

 [StatEducationServices@sovos.com](mailto:StatEducationServices@sovos.com)

